

Early Saver Program

What is the Early Saver Program?

- ✓ Early Saver is a new Special Rate that rewards consumers who book early with the lowest rate guaranteed. In addition, the fares are backed by a unique price protection policy. With this unique protection policy, if you find a lower Carnival advertised fare, after booking, for the same sailing and accommodations Carnival will issue the difference in the form of a non-refundable, non-transferable onboard credit. The policy is effective up to two business days prior to sailing. Your clients now have a great reason to plan early and take advantage of our New Early Saver Rates: best rates guaranteed, price protection, plus the added benefit that comes with booking early – wide availability of staterooms, dates and destinations.
- ✓ The required non-refundable/non-transferable deposit encourages bookings not to cancel, thus preserving commissions

How can Travel Agents use this program to close the sale with confidence?

- ✓ Can assure guests they are locking in the absolute best rates by booking early
- ✓ Guests can secure their desired staterooms based on personal preferences
- ✓ Letting guests know they must book NOW to take advantage of the special rates can create a sense of urgency to close the sale
- ✓ Guests won't need to shop around for a better rate, as the Early Saver booking is eligible for re-price if rates are lowered (Price Protection)

Early Saver Program

Early Saver – Terms and Conditions

- ✓ Limited booking window
 - Short Products (5 days or shorter)
 - ✓ Unavailable within 3 months of sailing; may be raised/closed earlier
 - Long Products (6 days or longer)
 - ✓ Unavailable within 5 months of sailing; may be raised/closed earlier
- ✓ Available for all stateroom categories except IS, OV, BL and ST
- ✓ Offer is not combinable with any other discounted or promotional offer
- ✓ Booking must be made online through any of the automation channels supported by Carnival
- ✓ Price Protection – If you find a lower Carnival Advertised Rate, after booking, Carnival will match it and issue the difference in the form of a non-refundable onboard credit. The lower fare must be: i) for the same ship, sailing, stateroom category and number of guests; ii) available for booking at the time you submit your request for the lower rate; and iii) a rate you are eligible to receive, if special restrictions apply.
 - Carnival Advertised Rate – A Carnival.com or Carnival advertised fare available to the general public. A Carnival advertised fare excludes group rates, membership programs, charters or other Travel Agent promotions not offered by Carnival to the general public, including but not limited to travel agent rebates.
- ✓ A non-refundable/non-transferable per person deposit is required at the time of booking
- ✓ No name changes will be permitted
- ✓ There is a \$50 service fee per person applicable on ship and/or saildate changes outside standard penalty
- ✓ 3rd/4th guests pay the standard deposit amount that is non-refundable under the Early Saver guidelines. The standard deposit may be higher than the actual cruise fare (consistent with current practice)
- ✓ Fare code: PPB

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Price Protection – Guidelines

- ✓ In the event you or your client find a lower Carnival advertised rate, complete a price protection claim form. If the request meets the price protection requirements (see terms and conditions), we will process your client's onboard credit for the fare difference and send you an email confirmation within two business days.
- ✓ Lower rate applies only to Carnival.com or Carnival advertised rates available to the general public and excludes group, membership programs, charter or other Travel Agent promotions not offered by Carnival to the general public
- ✓ Lower rate must be for the same ship, sailing date, stateroom category, & number of guests. The rate must be available for booking at the time the request is submitted, and the Guest must qualify for the rate if special restrictions apply
- ✓ When submitting an on-line request form, you must provide the lower rate amount and indicate where the lower rate can be found
- ✓ Can re-price up to two business days prior to sailing
- ✓ Price protection will be subject to prevailing fees and/or fuel supplement if applicable

Price Protection Online Form

- ✓ Available for Guests (Carnival.com) and Travel Agents (BookCCL.com)
- ✓ Online Request Form is completed online
- ✓ Confirmation is sent within two business days
- ✓ Travel agents will be notified when online forms are received from guests booked through travel agents

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Cancellation Policy

- ✓ Below is Carnival's Cancellation Policy. Please note that the Early Saver deposit is non-refundable.

Cancellation Policy		
	Days Prior to Departure Date	Cancellation Charge (per guest)
2, 3, 4 & 5 day Cruises	Up to 61 days	None (except for Cruise-To-Nowhere and Early Saver Fares*)
	60 to 30 days	Deposit
	29 to 8 days	50% of Total Fare
	7 days or less	100% of Total Fare
6, 7 & 8 day Cruises	Up to 76 days	None (except for Early Saver Fares*)
	75 to 30 days	Deposit
	29 to 8 days	50% of Total Fare
	7 days or less	100% of Total Fare
Alaska Cruises, CruiseTours and 10 day or longer Cruises	Up to 76 days	None (except for Early Saver Fares*)
	75 to 46 days	Deposit
	45 to 15 days	50% of Total Fare
	14 days or less	100% of Total Fare
12, 14 & 16 day Europe Cruises, 14, 17 & 18 day South America Cruises and 14 day Panama Canal Cruise	Up to 91 days	None (except for Early Saver Fares*)
	90 to 56 days	Deposit
	55 to 15 days	50% of Total Fare
	14 days or less	100% of Total Fare

Total Fare is defined as Cruise Fare, Air Fare Supplement, Transfer Services and Pre-/Post-Cruise Vacation Packages.

* The deposit is nonrefundable



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Carnival's New Fare Names

- ✓ We are in the process of changing our fare names. During this transition period, both names can be used interchangeably. As of February 5, only the new fare names will be used. The table below shows our current fare names, the corresponding new fare names, and a detailed description for each.

Current Fare Name	New Fare Name	Description
Super Saver (Cabin Assignment)	Fun Select	Choose your stateroom number (exact location)
Super Saver (Guarantee)/Flexifare	Fun Saver	You pick stateroom type (balcony, ocean view, etc.) and we pick your location
N/A	Early Saver	Book early for big savings and low price protection
Last Minute Pack and Go	Pack & Go	Last minute specials